



# HOW TO NAVIGATE BTOM FOR CUT FLOWERS AND PLANTS FROM EU TO UK





THIS GUIDE IS BROUGHT TO YOU BY  
**RJJ FREIGHT**

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SUPPORTING GLOBAL TRADE

## WHAT IS THIS GUIDE?

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You should use this guide as a reference on how to navigate the new rules, regulations & requirements for the (BTOM) border target operating model effective from January 2024.





## WHICH PLANTS AND CUT FLOWERS ARE CLASSSED AS LOW RISK AND MEDIUM RISK?

All potted plants and plants for planting are considered high risk and require a Phytosanitary certificate and a pre-notification.

Some cut flowers are classed as medium risk, and they will require a Phytosanitary certificate and pre-notification. They are: Orchidaceae, Dendranthema, Dianthus, Gypsophilia and Solidago. All other cut flowers are classed as low risk, therefore no phytosanitary certificate or pre-notification is required.





## IMPORTANT BTOM DATES

Currently	<ul style="list-style-type: none"><li>High and medium risk plants require a phytosanitary certificate and pre-notification in IPAFFS</li></ul>
31/01/2024	<ul style="list-style-type: none"><li>Medium risk cut flowers will require a phytosanitary certificate and pre-notification in IPAFFS</li></ul>
30/04/2024	<ul style="list-style-type: none"><li>ID, physical and document checks start at the border control posts. You can no longer have your plants inspected at point of delivery (POD)</li></ul>
31/10/2024	<ul style="list-style-type: none"><li>Safety and security declaration (S&amp;S) required</li></ul>



## IPAFFS

For us to complete a pre-notification on your behalf. You need an IPAFFS account, please click [here](#).

The pre-notification in IPAFFS must be completed 4 hours before the cargo arrives in the UK.





## Border control posts (BCPs)

Medium risk plants and cut flowers, can only be imported at a point of entry which has a border control post (BCP), which is able to handle the commodity you are importing. Find list of border control posts (BCP) [here](#).



## Check Frequency

Woody plants 100%, non-woody plants 30% and some cut flowers 5%.



## Inspection Fees

There will be a flat fee on sanitary and phytosanitary (SPS) goods, regardless of whether they get inspected. We are waiting for the UK GOV to confirm the fee.





## Accredited trusted trader schemes (ATTS)

Certification Logistics Pilot (January 2024) – Allows for the export health certificate to be used from the point of origin (e.g., Manufacturing site), without the need to go to a consolidation hub to have the export health certificate (EHC) approved.

Checks away from border control post (BCP) Pilot (April 2024) – This is similar to the Authorised Operator Status (AOS) for plants. Where you set up your warehouse and train your staff to be able to complete the physical checks there, instead of having to go to a border control post (BCP) for checks.

If you want help or guidance on applying for the ATTS above, please email us on: [CP-AOS-help@rjffreight.co.uk](mailto:CP-AOS-help@rjffreight.co.uk).

## What else do you need to think about?



As well as the BTOM regulations, you should be aware of how the following might affect your shipment:

- Customs clearance
- Import Duty/VAT liability and rates
- Country of origin/Rules of origin issues
- Groupage and part loads
- T1 transit documents
- Northern Ireland
- CITES

We realise there is a lot of information and procedures to follow so if you have any questions regarding the above, please contact Morgan Bagert who will be pleased to assist on:



01394 673466



[Morgan.Bagert@rjffreight.co.uk](mailto:Morgan.Bagert@rjffreight.co.uk)





## ABOUT US

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As a family run company, we have core principles at the heart of everything we do. Our reputation has been built on exceptional Customer Service which is underlined by our Customer in Focus attitude. We are committed to offering our customers the products, solutions and services they need at the best possible price. We are passionate about what we do, innovative and forward thinking in the design of the products and services we offer. We respect commitments and comply with our social responsibilities which are reflected in our company Culture, Values and CSR statements.

## CONTACT INFO

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